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Press Release

Basingstoke landmark changes ownership

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by **Lynda Lawson, solicitor specialising in corporate law**

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Well known local car dealership, Webbers, has been sold to Harwoods, ending a history of over 100 years at the Top of Town in Basingstoke. Harwoods will continue to run the impressive franchise operation at its present site

The professional teams acting for Winton Webber were Phillips Solicitors and Lane Monnington Welton Chartered Accountants, and they secured a speedy turnaround of the deal in just a month. Lynda Lawson, business lawyer at Phillips, was able to draw on previous experience with Audi and Aston Martin dealerships and commented: 'Today's business environment moves fast and our task was to complete the sale of the of Webbers company within a very tight timescale. In fact the transaction went smoothly and we were able to complete the transaction only four weeks after Heads of Terms were negotiated and signed.'

Mark Lane from LMW assisted with the negotiations and adds " By preparing a full information pack and giving the buyers all necessary information, we were able to secure an acceptable price at our first meeting with Harwoods and the Heads of Terms were signed within 24 hours"

Winton Webber said: 'I am delighted with the outcome. I expect my professional advisers to be powerful allies, finding legal and commercial solutions that fit with my business objectives and that's exactly the service I received.'

ENDS

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Notes to editors:

Phillips is a leading law firm in Basingstoke, with nearly 60 members of staff. We offer a comprehensive range of services to business and private clients, locally and nationwide.

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Lane Monnington Welton is a firm of Chartered Accountants who provide a wide range of accounting, tax and business advisory services. For more information contact Mark Lane 01256 868340 or visit the website:

www.lmwca.co.uk

WW Webber Limited of New Road and Southern Road have supplied cars in Basingstoke for more than 100 years. Walter William Webber moved to Basingstoke in the late 19th century as a grocers assistant and then set up a business selling bicycles. Over the years, as the town of Basingstoke continued to grow and develop, Webbers also moved with the times, although the company remained a family owned business under Winton Webber, Walter William's great grandson.